Professional Development & Training

New! 2½-Day Advanced Training

High Performing Leadership

Facilitator: Peter Hughes
Leadership Expert & Author of
Putting Your Leadership on the Road to Peak Performance

The Mountain Club on Loon
Wednesday-Friday, October 7-9, 2015
Lincoln, New Hampshire

Register Early by September 10th and Save!

www.learn.unh.edu/loon
High Performing Leadership

Wednesday-Friday, October 7-9, 2015
The Mountain Club on Loon, Lincoln, NH

$1195 if registered by 9/10/15
($1295 if registered after 9/10/15), 1.4 CEUs, CRN 149555

This special two-and-a-half day, residential program for leaders and managers will combine a variety of activities, team and group discussions, presentations, and case studies that are designed to help you become a high performing leader. You will gain the practical tools, techniques, and operating philosophy necessary to reach higher levels of team and organizational performance. It will also help you understand what you need to do to create an ideal operating state with a set of guiding principles that will not only inspire your organization or teams to achieve the new vision, but will allow for the creation of a very special and enabling organizational culture that supports all efforts. Core program themes that will be presented and explored will help you craft a strategy for dramatic increases in the performance of you and your organization. The objective will be to enhance, transform, and elevate your leadership skills; teach you how to better develop high performing teams, create operational excellence, and shape your organizational culture into one of engagement. The bottom line will be to create personal standards of excellence and organizational greatness. The program will be a combination of presented material, team and individual activities and debriefings, and lessons learned that can be applied back at your organization.

Agenda

Wednesday, October 7

6 p.m.-7:30 p.m. Meet and Greet Reception with Refreshments and Light Dinner
This will be an opportunity for all participants to get together at the start of the two-and-a-half day training. In addition to enjoying refreshments and a light dinner, you’ll have a chance to start to get to know one another and network.

7:30 p.m.-8 p.m. General Program Overview and Introduction
An agenda and overview of the program’s activities will be presented during this time slot. You’ll also discuss goals and objectives and expected outcomes.

8-9 p.m. Team Formation and Team Challenge Activities
During this session, participants will form smaller teams of approximately 5 to 7 individuals. Your team will come up with a name, logo, and tagline. This activity will be followed by a Team Challenge Activity, debriefing, and development of lessons learned from the activity.

Thursday, October 8

6-7:30 am Early Bird Coffee in the Lobby
7:30-8:30 a.m. Breakfast
8:30-10:30 a.m. Presentation, Activities and Challenges, and Group Discussion: Organizational Change, Management Challenges, Personal Profile

There are many forces that come into play that lead to organizational changes and present serious challenges to leaders—not the least of which are economic fluctuations, global competition, and personnel issues. During this session, you will explore and discuss how these forces impact your leadership and challenge your abilities. Through presentation, team activities, debriefing, and discussion, you’ll increase your keen awareness of what you need to develop as a leader to be able to effectively and successfully meet the challenges you face. Both individual and team activities will hone your practical abilities as a leader and manager. Part of this session will also focus on the “Coming Vision of the Future” and will include video case presentations and group discussion. You will also complete Part 1 of the Personal Profile.

10:30-10:45 a.m. Break
During this session you’ll break into DISC teams to tackle two key questions: what are the things that make team membership rewarding and satisfying; and what are the things that team members need to be mindful of to ensure they are being effective and not having a negative effect on their team members. Material will also be presented about DISC, including the strengths and limitations of a high DISC manager. You’ll conclude this portion of the program with a Johari Window Think Tank Activity and you’ll engage in a discussion about your top three strengths and areas of caution.

Start this session with an activity on Supply Change Reengineering that will demonstrate and teach you how to recognize process inefficiencies and provide reengineering concepts to improve process efficiency. Following this activity, you’ll dive deeper into the nuts and bolts of high performance and what it takes to create high performing teams. You’ll explore models of highly effective teams and discuss the stages of team development. You’ll also participate in team activities that will illustrate the material discussed, and enhance your own team leadership abilities, while examining characteristics and personal attributes that contribute to team success.

It isn’t enough these days to simply maintain the products or services that your company or organization offers. New product development is always going to be a key factor in helping your organization grow. This session will give you an opportunity to simulate the process that is needed for effective new product development.

Lean management and continuous process improvement are not functions solely applicable to manufacturing processes. For organizations to be competitive and remain financially viable, these functions must be applied across the board in your organization. This afternoon session will use a Kaizen video case study and group discussion to help you better understand how to apply these tools in a real world situation, how to go lean while continuously improving, and how to eliminate major areas of waste in an organization without killing its heart, soul, and bottomline.

Use this time to take a break, walk the grounds of Loon Mountain, enjoy the lounge, visit the spa or fitness center, or simply relax and contemplate the beautiful New England fall colors.

This simulation will give you an opportunity to experience firsthand the effects of competition within a group and the alternative strategies available for groups to enhance the overall performance of the organization. Bottomline—what happens when silo behavior clouds a group’s decisionmaking behavior?
Cost & Refund Policy
Cost is $1195 if registered by September 10 ($1295 after September 10). Refunds, less a $25 processing fee, will be given if written cancellation is received 14 days prior to the conference.
Spouse Rate: There is an additional charge of $152 if your spouse is accompanying you. The spouse rate includes two overnights in your room, the same meals as you, and a $25 Spa certificate. It does not include participation in the program. When you register for the program, please indicate if you want to include the Spouse Rate.

What the Cost Includes
Cost includes two nights' accommodations at The Mountain Club on Loon in Lincoln, NH, plus 2 dinners, 2 breakfasts, 2 lunches, takeaway materials, and parking. Participants will receive 1.4 CEUs (continuing education units), attesting to your professional development.

Extend Your Stay
If you wish to extend your stay to the weekend, you can take advantage of a special rate of $199 per night for 2 people, which includes the room and breakfast for 2. To reserve your “Extend Your Stay” please call The Mountain Club reservations at 1 (800) 229-7829.

How to Register
• Online: www.learn.unh.edu/loon
• By Phone: Call (603) 862-7380 with VISA or MC.
• By Fax: Complete and fax the registration form with credit card information to (603) 862-7381.
• By Mail: Mail the form below with payment to UNH Prof Dev & Training, 11 Garrison Avenue, Room G50, Durham, NH 03824

Forms of Payment
• Check or money order (payable to UNH)
• VISA, MasterCard, e-check

For More Information
About the Program:
Call (603) 862-4344 or email karina.drumheller@unh.edu
About Registration:
Call (603) 862-7380

www.learn.unh.edu/loon

2½-Day Advanced Training
High Performing Leadership
Wednesday-Friday, October 7-9
The Mountain Club on Loon, Lincoln, NH

The Mountain Club on Loon
90 Loon Mountain Rd., Lincoln, NH 03251
Resting on a bluff overlooking the Pemigewasset River, The Mountain Club on Loon Resort & Spa presents stunning views of the Loon Mountain, a range of luxurious accommodations, and plenty of activities to make your Lincoln, New Hampshire getaway one you will always remember. As the only ski-out hotel in New Hampshire, the hotel is located beside a major slope that leads directly to Loon’s largest lift; simply step out your door and ski your way down the mountain. Explore the surrounding White Mountain National Forest on 55 mountain trails waiting right outside your door, or drive down the Kancamagus Scenic Byway and soak up the incredible views. Indulge in pampering treatments at the onsite Viaggio Spa and Wellness Center, treat yourself to delicious cuisine at the Black Diamond Pub, and unwind in a hot tub under a starlit sky.